Your Journey to the Modern Cloud with Oracle and IBM



Oracle Cloud is the industry's broadest and most complete cloud application suite and cloud platform, offering best-in-class services across software as a service (SaaS), platform as a service (PaaS), and infrastructure as a service (laaS). Oracle Cloud helps organizations drive innovation and business transformation by increasing business agility, lowering costs, and reducing IT complexity.



WHY ORACLE CLOUD?



COMPLETE One cloud for your entire business



DATA-DRIVEN

Unified, actionable information you can trust



PERSONALIZED

Easily change your cloud experience



CONNECTED

Connect your business, people, and things



SECURE

Enterprise-grade security and compliance

WHY IBM FOR ORACLE CLOUD?



CLOUD IMPACT ASSESSMENT

accelerates journey to cloud with roadmap, business case ibm.biz/CIAebook



ORACLE CLOUD GARAGE

performancedriven workshop for innovative Oracle Cloud solutions & delivery



RAPID IMPLEMENTATION TOOLKIT

500+ best-practice, pre-assembled delivery assets



GLOBAL ROLL-OUT & SUPPORT

for successful delivery and ongoing performance



COGNITIVE, ROBOTICS & AUTOMATION

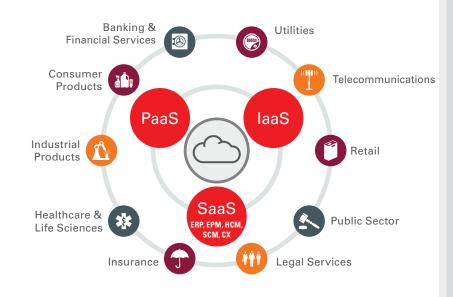
70+ IBM Watson uses cases for Oracle Cloud



INTEGRATION CAPABILITIES FOR IAAS, PAAS

preconfigured interfaces and options

IBM APPLICATION AND INDUSTRY SOLUTIONS FOR ORACLE CLOUD



KEY IBM FACTS

15,000+ skilled Oracle consultants

6,500+ successful Oracle projects

2,000+ Oracle Cloud certifications

200+ Oracle Cloud go-lives

70+ Oracle Specializations

18+ Oracle Cloud Excellence Implementer modules

10+ Oracle-specific delivery centers

AWARDS & ACCOLADES

- Leader in The Forrester Wave[™]—Services Providers for Next-Generation Oracle Application Projects, Q4 2018, ibm.biz/oraclewave2018
- 2018 Oracle Partner of the Year—Oracle ERP Cloud Japan
- 2018 Oracle Partner of the Year—Customer Support Services UK & Ireland
- 2017 Oracle Strategic Provider—HR/Payroll BPO on Oracle HCM Cloud Platform

IBM SERVICES FOR ORACLE CLOUD



SAAS

SOFTWARE AS A SERVICE

Increase ROI on Oracle Cloud SaaS investment by adding pre-built AI offerings for Oracle Cloud.

BENEFITS:

- Simulate human intelligence
- Improve learning without instructions
- Predict outcomes with statistical algorithms, machine learning
- Make recommendations based on user-interest data
- Offer advanced connectivity of devices, systems, services
- Investments in automation, robotics

INCLUDES:

- 70+ pre-built SaaS solutions for industry use cases
- Intelligent solutions for business processes across Finance, SCM, HR, Customer Engagement & Commerce, Analytics & Cognitive



PAAS

PLATFORM AS A SERVICE

Use Oracle PaaS to develop and deploy applications much more quickly and costeffectively.

BENEFITS:

- Eliminate the cost and complexity of managing the underlying application platform environment
- Build new applications faster and cheaper
- Improve IT productivity
- Quickly add automated infrastructure processes
- Migrate on-premise applications to the cloud and back

INCLUDES:

- Tools for Oracle Managed Service Providers program
- Migration factory services for Lift & Shift, Expand-to-Cloud
- Pre-built adapters using Oracle PaaS
- TCO analysis tool for cloud



IAAS

INFRASTRUCTURE AS A SERVICE

Oracle laaS offers a set of integrated, subscription-based infrastructure services managed, hosted, and supported by Oracle.

BENEFITS:

- Simplify and speed migration timeframes
- Reduce integration costs
- Streamline cloud application deployment and maintenance
- Gain predictable performance
- Reduce security issues

INCLUDES:

- Tools for Oracle Managed Services Provider (MSP) program
- Migration factory services for Lift & Shift and Expand-to-Cloud
- Pre-built adapters using Oracle PaaS
- TCO analysis tool for cloud



AMS

APPLICATION MANAGEMENT SUPPORT

It helps you maintain, improve, innovate existing systems for maximum ROI.

BENEFITS:

- Continuous improvements with Agile development
- More flexible, reliable, predictable IT landscape
- Predictive, self-healing incident resolution
- Increased efficiency, faster issue resolution with fewer resources

INCLUDES:

- Pre-built, intelligent, automated support agent powered by IBM Watson
- Cognitive coding assistant to speed development
- Automation of repeatable service requests
- Oracle Database upgrade automation tools
- Quarterly updates using IBM's ignite testing automation services

STILL HAVE QUESTIONS?



If you aren't sure how cloud computing can benefit your business



If you don't know what business functions make sense to move to the cloud



If you don't know whether a public or private cloud infrastructure is best for you

READY TO MOVE TO ORACLE CLOUD?



IBM is an Oracle Platinum, Cloud Elite Partner with the capabilities and expertise to help businesses use cloud technologies effectively.

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DESIGN-BUILD-MANAGE. IBM IS HERE TO HELP YOU!

LEARN MORE

IBM Services for Oracle

IBM on Oracle PartnerNetwork tinyurl.com/IBMOracleOPN

IBM on Oracle Cloud Marketplace

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